## Southern Chesapeake Athletic Association

## Profit and Loss by Tag Group

January - December 2023

	TOTAL
Revenue	
Raffle Income	39,436.00
Raffle Prize	-5,394.46
Total Raffle Income	34,041.54
Revenue	
Baseball and Softball Registrations	450,253.00
Concession Stand Deposits	93,799.77
Donations	-2,654.00
Interest Income	29.76
Select/Travel Baseball Fees	4,200.00
Select/Travel Softball Fees	4,600.00
Sponsorships	14,550.81
Sports Connect Credit Card Fees	-15,290.00
Sports Connect Refunds	-18,025.00
Sports Connect Service Fees	-8,676.00
Tournaments - Baseball	5,265.00
Tournaments - Softball	5,381.38
Total Revenue	533,434.72
Sales	3,249.00
Total Revenue	\$570,725.26
Cost of Goods Sold	
All-Stars	2,536.00
Concessions Other	1,933.09
Cost of Goods Sold	
Concessions Food/Drink	42,389.46
Player Equipment	81,252.36
Uniforms	35,353.89
Total Cost of Goods Sold	158,995.71
Total Cost of Goods Sold	\$163,464.80
GROSS PROFIT	\$407,260.46
Expenditures	
Advertising & marketing	8,591.69
City Taxes	448.56
Complex Repairs & Maintenance	28,161.12
Contract & professional fees	1,011.00
Accounting fees	2,100.00
Legal fees	4,443.77
Total Contract & professional fees	7,554.77
Federal Taxes	1,965.25
Field Maintenance	49,274.90
Fuel	1,400.07
Mowing	32,535.00
	83,209.97

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January - December 2023

	TOTAL
Gear Expense	1,067.67
Insurance	
Liability insurance	9,747.26
Total Insurance	9,747.26
Occupancy	
Electric	17,181.63
Internet/phone	41.67
Pest Services	630.00
Security Alarm	700.00
Septic	1,695.75
Waste	16,827.31
Total Occupancy	37,076.36
Office expenses	487.22
Bank fees & service charges	519.94
Cleaning	8,073.00
Equipment Rental	1,763.07
Internet & TV services	194.84
Meeting Expense	360.10
Memberships & subscriptions	7,264.00
Office supplies	554.40
Small tools & equipment	1,132.16
Software & apps	2,297.07
Trash Disposal	9,354.63
Total Office expenses	32,000.43
Payroll expenses	
Camps and Clinics	43,745.00
Umpires - Baseball	58,279.95
Umpires - Softball	30,340.60
Total Payroll expenses	132,365.55
Sponsorship Signs	5,442.32
State Taxes	40.00
Supplies	
Concessions Supplies	5,737.27
Safety Supplies	79.47
Total Supplies	5,816.74
Trophies	3,399.56
Total Expenditures	\$356,887.25
NET OPERATING REVENUE	\$50,373.21
NET REVENUE	\$50,373.21